



Future Mine and Mineral Conference 2021

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A leading productivity and sustainability partner



We provide customers in selected global mining and infrastructure niches with

- innovative, safe and sustainable drill rigs, rock excavation and construction equipment, and tools
- world-class service to enhance productivity
- solutions for automation and interoperability

We are a 148-year old start-up

We have 14 000 employees collaborating with customers in 150+ countries



Attractive hard-rock niches

Mining

76% of orders received

Underground mining



Surface mining



Exploration



Customer characteristics

- Large customers
- High expenditure per customer, while limited share of customers' total capex and opex
- Equipment remains in the mine, only moving within the site
- Continuous operations

Infrastructure

24% of orders received

Underground civil engineering



Surface civil engineering and urban development



Deconstruction and recycling



Customer characteristics

- Large number of customers
- Lower expenditure per customer
- Equipment moving from worksite to worksite
- More project-based business

Long term: Market dynamics attractive!

A growing world...

Increases the underlying need for infrastructure and minerals

... with increasing challenges to meet the demand...

Driving cost of hard rock excavation

...and strong focus on safety and sustainability



Driving the future in intelligent mining and infrastructure



Automation

- Market-leading position with proven solutions in all regions in the world
- Commercially viable mixed-fleet automation
- Multipurpose drill rig
- Auto Charger with Orica

Digitalization

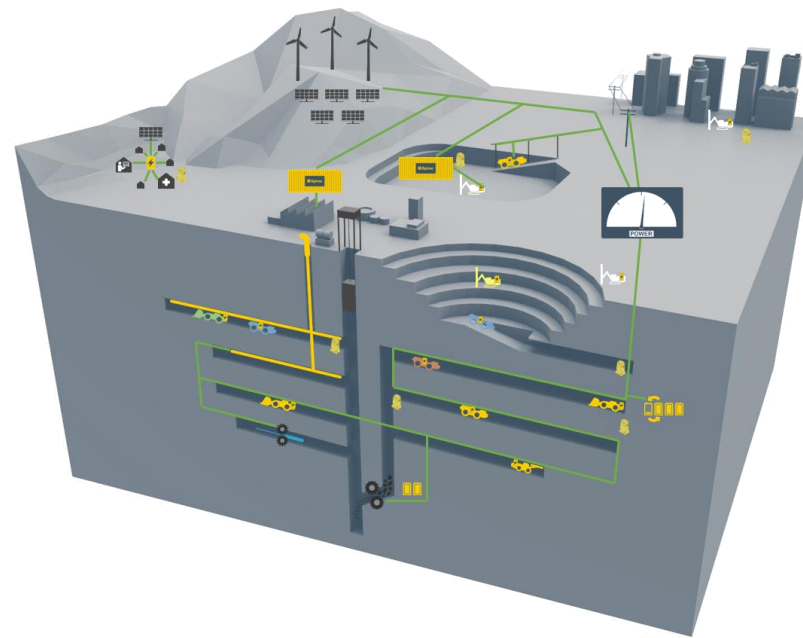
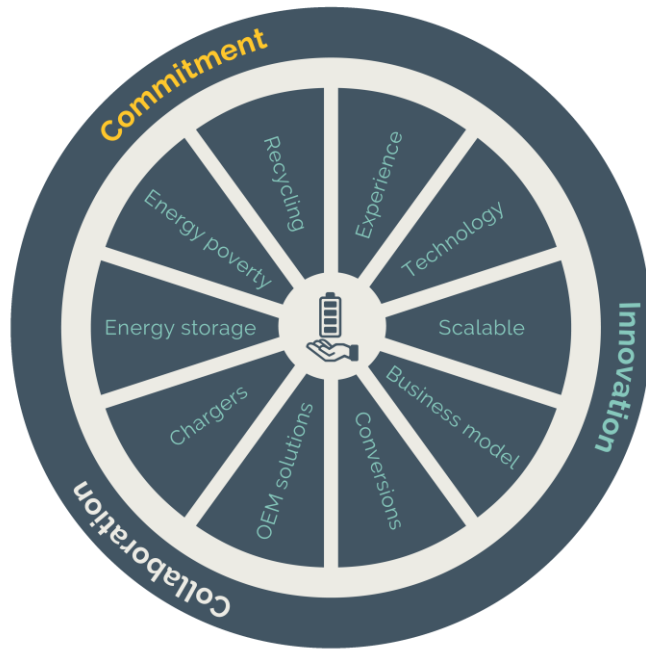
- Data management and analytics
- Lowering the hurdle to enter connectivity with Mobilaris
- Connectivity
- Ericsson collaboration

Electrification

- Long history of electrification
- Largest battery-driven portfolio (underground)
- Battery as a Service
- Conversion of existing diesel equipment
- Full range of emission-free equipment by 2025 (underground) and 2030 (surface)

Our electrification strategy

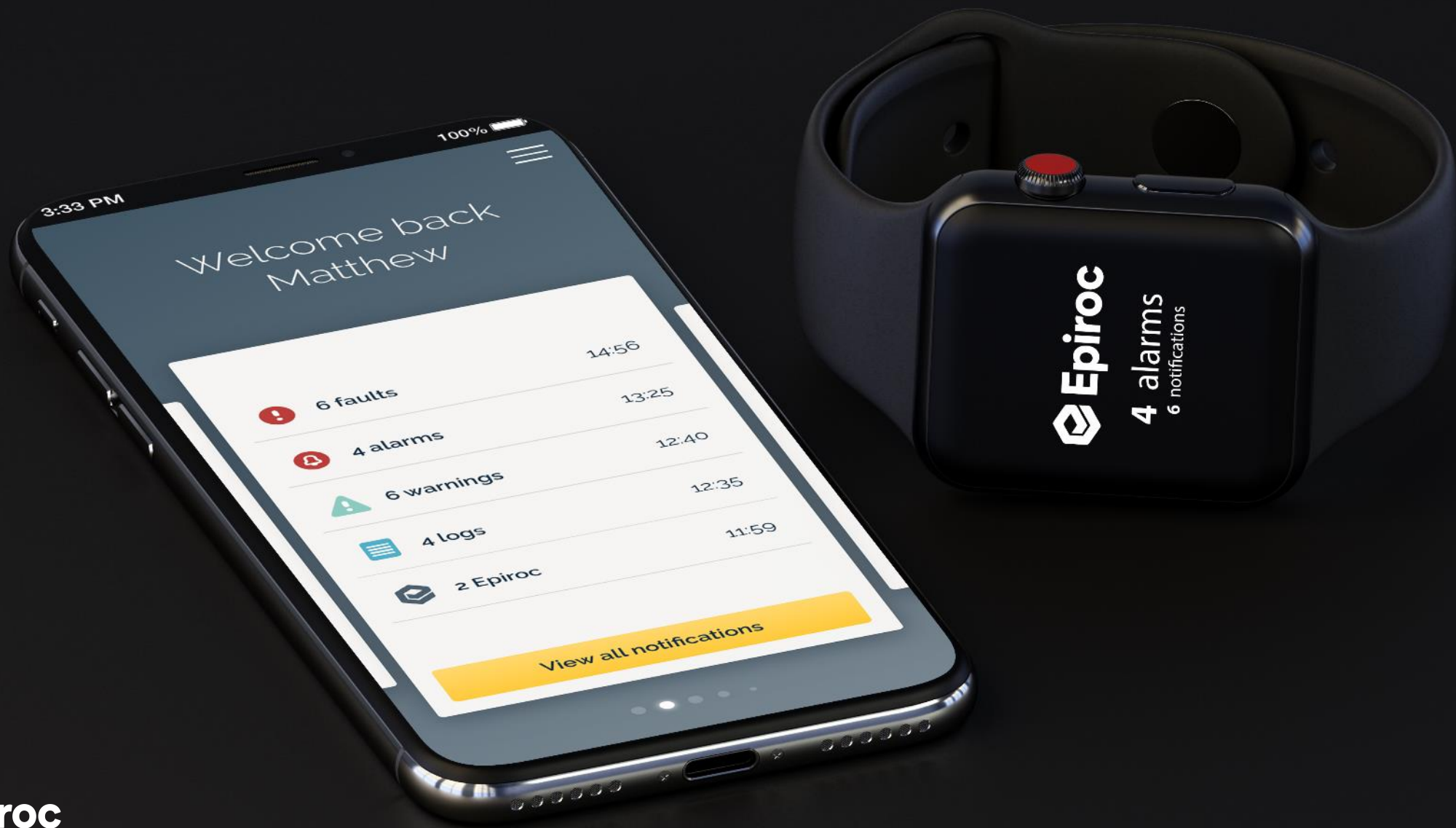
Lead the change toward sustainable zero-emission mining and infrastructure by innovative offerings and partnerships, using a holistic customer approach



Digitalization



My Epiroc



Automation



United. Inspired.

Performance unites us, innovation inspires us,
and commitment drives us to keep moving forward.
Count on Epiroc to deliver the solutions you need
to succeed today and the technology to lead tomorrow.

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